## POOL BUILDER CHECKLIST

## Find the Best Pool Builder for You.

It is important to ask some very thorough questions about your future pool builder before you decide to take the plunge. Anthony & Sylvan Pools has created this checklist so that you can compare and contrast qualifications when talking with different pool building companies.

Review and ask these questions to determine which builder will offer you the best reliability, experience and collaboration so that you can have the pool of your dreams.

Anthony & Sylvan	Other Builder			
1. How committed is your builder to 100% customer satisfaction?				
		Does the pool builder have a customer satisfaction process that is defined and in writing?  Does the pool builder have current online reviews that support their customer satisfaction claims (e.g. Google, ConsumerAffairs.com, etc.)  Were you recommended to the builder by a satisfied customer? What percentage of each builders' sales come from recommendations?  Does the pool builder carry an "A+" rating with the Better Business Bureau (BBB)? If not, what is their rating? BBB Rating		
2. Is each builder constructing a product that will last a lifetime?				
		Does the pool builder have a lifetime structural warranty? If so, how many consecutive years have they been standing behind it?  Number of years  Are the equipment warranties backed by solid and financially stable manufacturers? If so, who are the manufacturers?  Does the pool builder have a site inspection list for the Project Manager to review during his/her visits to the job site? Will they share it with you?  Does your pool builder provide details of how each phase of the pool is constructed and to what standards they will be built?  Are the pool builder's specifications approved by a certified engineer? Will engineer-stamped copies of the approved specifications be provided to you?  Does the pool builder have signed agreements with every subcontractor that will work on your project? These agreements should include: insurance requirements, codes of conduct, product specifications and construction standards.		

	Anthony & Sylvan	Other Builder		
3. Is the pool builder a professional in the industry that can offer you the technology, expertise and reliability to make your vision a reality?				
			Has the builder shared with you professional accreditations or certifications?  Is the pool designer attentive to your ideas and concerns, and were they able to actively convert your ideas to a priced plan when you met?  Did the company offer any design software to help you conceptualize your entire backyard environment?  Did the pool designer set out expectations for your consultation, and did he/she help you understand the overall design and building process?  Did the pool builder show you a copy of their certificate of insurance and will they carry adequate protection during this construction project?  Will the pool builder communicate with you throughout the process and will the "hand off" between design and construction be done with you present?	
4. Will the pool builder still be around in the future to stand behind their product?				
			Is the company financially stable? Has the builder ever declared personal or business bankruptcy?  Is the pool business a sole proprietorship? If yes, and the present owner is approaching retirement age, what will happen to your warranties if the business closes?  Does the pool builder have extensive experience working with homeowners in your area? Have they shared photos with you of pools built 5, 10, or more years ago?  Has the builder invested in the technology, infrastructure, design software and talented people to help you really enjoy your pool building experience?	
NO	res.			

## **ANTHONY&SYLVAN POOLS**

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